

Advice from Employers for students planning to attend a Job/Intern Fair:

What was the best question you were asked by a candidate today?

- Did I enjoy my internship?
- Inquiring about our internship program.
- What is a typical day like for you?
- Tell me about your corporate culture.
- Specific questions about job titles they have already researched.
- Why did you become a ...?
- Why I enjoy working for my company.
- Where could I possible progress to in 5 years.
- Tell me more about your company.
- What do you cover in your training?
- I hear your company is growing. What opportunities are there for promotions?

What recommendations would you offer to students on their preparation for a job fair?

- Look up companies on the website and research them for information.
- They should walk up to employers and sell themselves before asking “what does your company do”. Know that from researching company.
- Don’t set expectations too high;
- Be flexible; ask questions.
- Be confident when approaching employers.
- Read company profiles from web site.
- Seek resume writing advice.
- Be prepared to explain your career goals/focus.
- Be enthusiastic.
- Wear a suit; say “I’d like to give you my resume”.
- Firm handshake and breath mints!!!!
- Spell check resumes, check out potential employers websites.
- Practice talking to people you don’t know.
- Be prepared to ask questions, have a calendar to schedule interviews.
- Speak clearly and don’t be afraid to ask questions.
- Stop and talk to people – even if you think you are not interested at first glance. Maximize your options. Good careers are found in unlikely spots.
- Students should know which of their best skills they would like to use; then search for the position that will most likely help them use those skills most often

What advice would you give students to help them effectively interact with employers at a job fair?

- Speak with everyone – you never know who can help you.
- Dress professionally and come with many questions.
- Be prepared and sell yourselves, it is the opportunity to stand out.
- Don't be shy when going after the job you want.
- Ask/prepare questions ahead of time; be prepared with an intro (rather than just approaching table quietly and waiting for employer to start conversation).
- Research companies and have specific talking points.
- Speak clearly and project your voice.
- Operate more independently and not part of a group.
- Make eye contact and dress professionally.
- Demonstrate eagerness for the position.
- Know yourself; sell yourself (I will challenge you).
- Be honest about your wants and needs in a career so that you may find the best long-term fit.
- Don't be afraid to talk about other interests.
- Do your homework: check out companies so you know who you want to talk to. Be ready!
- Be confident. Firm handshake.
- Don't say "Tell me about your company". (You should know something about them ahead of time.)
- Be excited and passionate about the company you are interested in.
- Review company websites briefly if truly interested in career with company. Have basic knowledge of company.
- Don't be afraid of us- we are here to answer all of your questions.
- Take the first steps. Introduce and sell yourself. Have an open mind about companies.
- Seek to make good contacts; take down company contact information and then send a thank you letter to the recruiter thanking them for the time they spent at the fair. THAT will make an impression.
- Ask lots of question, but research companies so you know what the company "does" before talking to them.